



# IRELAND DAY LONDON

Tuesday, June 9th 2015  
London Stock Exchange

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## PROGRAMME 2015

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#IrelandDayLSE

In association with

**Ireland INC**  
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Hosted by



**London**  
Stock Exchange Group

**Business**  
& Finance



# Welcome to Ireland Day 2015 at the LSE

It is a great honour to welcome you to the third annual Ireland Day at London Stock Exchange (LSE). I want to thank our key patrons, partners and sponsors for not only their support of Ireland INC but in particular their support of our Ireland Day Programme.

In a short period of four years, Ireland INC has created a unique international network platform and continues to expand in key global markets having recently hosted a range of global forums for its members in London, Asia Washington DC and recently hosted the fifth annual Ireland Day at the New York Stock Exchange (NYSE), opening the market in front of a global audience of 200 million people.

Ireland INC is a private sector platform that aims to advance economic development between Ireland and global partners, to strengthen business connections and to create real influence for Irish businesses.

The theme of Ireland Day London 2015 is Growth 2020: Embracing Challenge-Maximising Opportunity. In discussing this theme today we have brought together an influential group of business, political and cultural leaders to discuss and debate key issues that directly impact Ireland's role in global markets and our relationship with our closest trading partner, the UK. In particular, I am pleased that both Ambassadors Dan Mulhall and Dominic Chilcott will discuss the next steps for Anglo Irish Relations while the topic of the UK's long term membership of the European Union will also be discussed by one of our panels.

Today's summit is not just about where we are but where we are going. Our first panel today, will discuss how best we can progress in developing the next generation of business. Funding has, and continues to be one of the primary obstacles for emerging start ups and SMEs. I am pleased that today provides a chance to discuss innovative solutions and I look forward to IrishBusinessBank.com playing a role in assisting the growth of high performing companies in Ireland and beyond.

I would like to take this opportunity to congratulate all those networks that continue to work closely to maximise our economic ties and encourage us all to further engage together to increase the opportunities of our partnership even further.

Finally, our sincere thanks again to the wonderful team at LSE for once again hosting us and supporting Ireland Day as a partner in this key initiative.

Have a wonderful day.

Yours Sincerely,  
**Ian Hyland**  
*President Ireland INC*

**Ireland INC**  
irelandinc.com

# Ireland Day at London Stock Exchange - Tuesday, 9th June 2015

## PROGRAMME

8:45am - 8:50am	<b>OPENING REMARKS</b> - <b>Ian Hyland</b> , President Ireland Inc., Publisher, Business & Finance Media Group
9.00am - 9:30am	<b>IRELAND AND THE UK - BUILDING ON PARTNERSHIP, PROGRESS AND OPPORTUNITY</b> British Ambassador to Ireland, <b>H.E. Dominick Chilcott</b> Irish Ambassador to Britain, <b>H.E. Dan Mulhall</b>
9:30am - 9:40am	<b>MODERATOR'S OPENING REMARKS</b> - <b>Manus Cranny</b> , European Markets Editor for Bloomberg Television, covering international equities, treasury bonds, commodities, Forex trading and breaking business news around the world
9:40am - 10.05am	<b>Session 1 - Unlocking Funding Potential for Hyper Growth Companies: Embracing Challenge and Maximising Opportunity</b>
	A series of keynote speeches followed by Panel Discussion
<b>SPEAKERS</b>	<b>Eugene O'Callaghan</b> - Director, Ireland Strategic Investment Fund Ireland Strategic Investment Fund - building investment relationships <b>Patrick Magee</b> - Chief Operating Officer, British Business Bank Help to Grow - the British Business Bank's new initiative to support the UK's Growth Companies <b>Gavin McWhirter</b> - UK Manager, Enterprise Ireland The development and growth of Irish enterprises in world markets <b>Michael O'Donovan</b> - Chief Operating Officer, CurrencyFair Innovation and Disruption that create real value <b>Ian Hyland</b> - Founder, IrishBusinessBank.com Driving Economic Activity Through Increasing Funding Access for Ireland's HPSU's and SME's
10:05am - 10:25am	<b>Questions &amp; Answers</b>
10:25am - 10:50am	<b>Session 2 - Presentation from London Stock Exchange ELITE: Thinking Long Term from Start Up to Stardom</b>
10:50am - 10:55am	<b>Questions &amp; Answers</b>
10:55am - 11:15am	<b>Networking Coffee Break</b>
11:15am - 11:40am	<b>Session 3 - Energy 2020: Renewing a Vision for Energy through Policy, Certainty and Investment</b>
<b>SPEAKERS</b>	<ul style="list-style-type: none"> <li>• Tony O'Reilly - Chief Executive, Providence Resources PLC</li> <li>• John Mc Keon - Chairman &amp; Chief Executive, Ardilaun Energy</li> <li>• Will Carmody - Partner, Mason Hayes &amp; Curran</li> <li>• Oisín Fanning - Executive Chairman, San Leon Energy</li> </ul>
11:40am - 11:50am	<b>Questions &amp; Answers</b>
11:50am - 12:20pm	<b>Session 4 - Brexit or Fix it: Assessing the Importance of UK EU Membership and the Impact of Any Departure to Ireland and Wider Markets</b>
<b>SPEAKERS</b>	<ul style="list-style-type: none"> <li>• Lord Christopher Haskins - House of Lords</li> <li>• Vincent Keaveny - City of London Corporation &amp; Partner, Baker &amp; McKenzie LLP</li> <li>• John McGrane - Director General, the British Irish Chamber of Commerce</li> </ul>
12:20pm - 12:35pm	<b>Questions &amp; Answers</b>
12.35pm - 12.50pm	<b>CLOSING REMARKS</b>
12.50pm	<b>IRELAND DAY LONDON CONCLUDES</b>

## Opening Remarks



### **IAN HYLAND** **PRESIDENT IRELAND INC., PUBLISHER, BUSINESS & FINANCE** **MEDIA GROUP**

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Ian Hyland is CEO/Publisher, Business & Finance Media Group, President Ireland INC, Chairman JobSourceGlobal and Nexus Events Group with activities operating in Ireland, UK, US and Asia Pacific.

Mr Hyland is also Founder of Ireland INC, a global business body aimed at increasing economic activity between Ireland and international markets. Ireland INC have hosted a number of significant global summits, most notably seven Ireland Day Summits in both the New York Stock Exchange and London Stock Exchange.

Ian Hyland recently founded IrishBusinessBank.com, an online portal with the purpose of connecting High Potential Start Ups and SMEs with alternative sources of finance. IrishBusinessBank.com launched in April 2015 and hopes to increase the connectivity between companies and sources of funding and in doing so, increase economic activity, investment and job creation.

Ian Hyland serves as a Director of the Haven Foundation (New York). He served on the founding advisory Board of Self Help Africa (New York) and is Chairman of the Haiti Week Programme which was launched by President Clinton in 2012. He is also Chairman and Founder of Business2Sports in Dublin and London.

## Ireland and The UK - Building on Partnership, Progress and Opportunity



### **H.E. DOMINICK CHILCOTT** **BRITISH AMBASSADOR TO IRELAND**

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Dominick Chilcott, a career diplomat, has been Britain's ambassador to Ireland since April 2012. In the early part of his career, he served in Ankara, Lisbon and Brussels (at the UK's mission to the EU). He was a private secretary to two foreign secretaries, Sir Malcolm Rifkind and the late Mr Robin Cook.

Dominick was director of the Iraq Policy Unit during the US-led invasion in 2003. Later, he was director for bilateral relations with European countries, before being posted to Colombo as High Commissioner.

Before Dublin, Dominick served as deputy head of mission in Washington and then, briefly, ambassador to Iran.



### **H.E. DAN MULHALL** **IRISH AMBASSADOR TO BRITAIN**

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Irish Ambassador in London since the 4th September 2013

Born in Waterford, Ireland in April 1955, Daniel Mulhall joined the Department of Foreign Affairs of Ireland in 1978 and has held positions in the Department's Economic, Political, Development Cooperation and Press Sections. He has had diplomatic postings in New Delhi, Vienna, Brussels (EU), Edinburgh (Consul General of Ireland in Scotland).

Between 2001 and 2005, he was Ireland's Ambassador to Malaysia, Thailand, Laos and Vietnam. In August 2005, he was appointed Director-General of the European Union Division at the Department of Foreign Affairs in Dublin. Prior to his appointment in London he was Ireland's Ambassador in Berlin between 2009 and 2013.

Among his interests are Irish history and literature, on which he has published many articles and a book, *A New Day Dawning: a Portrait of Ireland in 1900* (Cork, 1999).

## Moderator's Opening Remarks



### **MANUS CRANNY** **EUROPEAN MARKETS EDITOR, BLOOMBERG TELEVISION**

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Manus Cranny is a European markets editor for Bloomberg Television, covering international equities, treasury bonds, commodities, Forex trading and breaking business news around the world. He is based in London.

Cranny brings more than 20 years of business and media experience to his role at Bloomberg Television. He began his career in boutique fund management for high-net worth investors and went on to become a London-based institutional broker at First Chicago Bank, now part of JP Morgan Chase. In that role, Cranny covered futures, options, derivatives and bonds for institutional investors in the Middle East including Saudi Arabia, Dubai, Oman and Abu Dhabi.

Prior to joining Bloomberg Television, Cranny held positions as head of sales at MF Global's Private Client division in London and head of sales at Cantor Index, part of Cantor Fitzgerald L.P. He also served as a markets reporter for CNBC Europe.

Cranny received a Bachelor of Science degree in management from Queens University Belfast.



### **EUGENE O'CALLAGHAN** **DIRECTOR, IRELAND STRATEGIC INVESTMENT FUND**

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Eugene O'Callaghan is Director of the Ireland Strategic Investment Fund (ISIF), where he has overall responsibility for management of the fund. He was previously Director of the ISIF's predecessor, the National Pensions Reserve Fund of Ireland (NPRF), having been appointed to this role in 2010 and prior to that was Head of Investment Manager Programme with the NPRF.

Mr. O'Callaghan joined NPRF in 2005 from Irish Life Investment Managers, Ireland's largest investment management firm, where he had been an Executive Director and Chief Operating Officer and had worked for fifteen years in a variety of roles. Prior to that he lived in New Zealand for five years where he worked in an investment bank and in a major accounting firm.

Mr. O'Callaghan is a Chartered Accountant and holds a first class honours B.Comm degree from University College Dublin.



### **PATRICK MAGEE** **CHIEF OPERATING OFFICER, BRITISH BUSINESS BANK**

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Patrick joined the British Business Bank as Chief Operating Officer in September 2014. He had previously represented the Government's shareholder interests on its Board.

Before joining the Department for Business, Innovation and Skills' Shareholder Executive in June 2012, Patrick was a Managing Director of corporate finance at JP Morgan Cazenove, having worked at the predecessor firms for almost 18 years.

During his career Patrick has advised on a broad range of M&A, Capital Markets and Corporate Broking assignments for a range of clients in the General Industrial, Energy / Utility, Support Services and Financial Services areas. He has broad experience of working with companies which work closely with Government including banks, utilities and support services / infrastructure providers. Patrick also spent two years on secondment to the Panel for Takeovers and Mergers.

Whilst at the Shareholder Executive, Patrick has been involved in assisting with the establishment of The Green Deal Finance Company, the set-up and governance of the British Business Bank as well as work on a range of the companies in the Shareholder Executive portfolio.

Patrick has an MBA from Georgetown University, Washington DC and an LLB from Queen's University Belfast.

As COO Patrick has oversight over the Bank's products in the Venture Capital, Lending Solutions and Wholesale Solutions product groups as well as the Bank's Strategy and Market Analysis functions.



### **GAVIN MCWHIRTER** **UK MANAGER, ENTERPRISE IRELAND**

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Gavin McWhirter manages Enterprise Ireland's UK office. The UK is the largest export market for Irish owned companies, representing 37% of all exports. McWhirter is responsible for the development and growth of four key sectors in the UK: Construction, Engineering, Software and Financial Services. He joined Enterprise Ireland in 2006 initially focusing on assisting Irish companies selling into the UK public Sector, before being given a wider software remit in 2009, an additional consumer product remit in 2010 and the current role in 2012.

The focus for McWhirter and the UK team at Enterprise Ireland is assisting those high growth companies that will have the greatest positive impact on the economy in Ireland, particularly those that create high value employment in Ireland.

Prior to joining Enterprise Ireland McWhirter was an independent consultant for four years, supporting SME's in business development through an improved bid process. This followed 5 years in Business Development with a Digital Media company through the boom and bust of the first dot.com era.



### **MICHAEL O'DONOVAN** **COO, CURRENCYFAIR**

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Michael O'Donovan is COO at CurrencyFair, a dynamic, fast growing disrupter in the FinTech sector. By using some clever technology and a peer-to-peer marketplace, CurrencyFair saves those sending money internationally, 90% of bank costs.

Prior to joining CurrencyFair Michael held various leadership roles at Microsoft including having responsibility for global Operations for the Windows Phone business.

Michael's primary degree is in Psychology and Economics. He has post graduate Diplomas in Accounting, Finance and in Management. He holds an MBA and expects to complete the Chartered Director Programme with the IOD in November 2015.





**London**  
Stock Exchange Group

### **LONDON STOCK EXCHANGE GROUP**

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The London Stock Exchange is one of the oldest and the most international of the world's stock exchanges, with companies from over 70 countries admitted to trading on its markets.

Apart from its globally renowned markets for well established businesses it also operates AIM the world's most successful growth market for smaller innovation driven companies.

ELITE for private companies is its latest innovation assisting Europe's most ambitious growing businesses for the next stage of funding and international growth.



### **AXEL KALINOWSKI** **LONDON STOCK EXCHANGE GROUP,** **MANAGER - CONTINENTAL EUROPE**

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Axel manages the Primary markets activities of the London Stock Exchange Group in Europe. As part of his responsibilities he regularly meets with Irish companies to discuss fund raising options as well as the various implications when raising capital from International Capital Markets.

Prior to joining the Exchange, Axel worked for a Pan-European Private Equity fund originating and executing Investments and spent many years within UniCredit Corporate & Investment banking in Europe and Emerging markets.



**TONY O'REILLY**  
**CHIEF EXECUTIVE, PROVIDENCE RESOURCES PLC**

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Tony O'Reilly was appointed Chief Executive of Providence Resources P.L.C. in September 2005, having founded the Company in 1997 he has served as a Director since its incorporation. He was previously Chief Executive (2002-2005) of Wedgwood, a division of Waterford Wedgwood and prior to that, he was Chairman (2001-2005) and CEO (1996-2000) of Arcon International Resources plc. which merged with Lundin Mining Corporation in 2005. He originally worked in mergers and acquisitions at Dillon Read and in corporate finance at Coopers and Lybrand advising natural resources companies. He is a graduate of Brown University in Providence, Rhode Island.



**JOHN MC KEON**  
**CHAIRMAN & CHIEF EXECUTIVE, ARDILAUN ENERGY**

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John is the founding shareholder, Chairman and CEO of Ardilaun Energy. He has been a principal investor in the natural resources industry since the 1990s.

John was a founding shareholder and former executive director of Circle Oil plc (listed on the London Stock Exchange), where John was instrumental in building the international oil and gas exploration and production company with assets spanning Egypt, Morocco, Tunisia, Oman and Namibia.

In addition to Ireland, John has interests in mineral resources around the world.



**WILLIAM CARMODY**  
**PARTNER, MASON HAYES & CURRAN**

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William Carmody is a Partner at Mason Hayes & Curran and Head of the Energy Team. He focuses on transactional banking work, acting for both lenders and borrowers on project finance, leveraged and acquisition finance, advising on Irish law issues in multi-jurisdictional lending transactions and advising on general corporate borrowings.

William's project finance practice has a particular emphasis on the financing of renewable energy projects and he has acted on transactions which have reached financial close which have an installed energy capacity totaling approximately 300MW. He is a graduate of UCD and a ranked lawyers by Chambers & Partners.

Mason Hayes & Curran is an award-winning business law firm with offices in Dublin, London and New York.



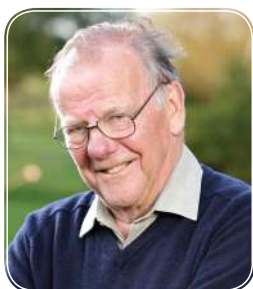
### **OISÍN FANNING** **EXECUTIVE CHAIRMAN, SAN LEON ENERGY**

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Oisín has almost 30 years' experience in structured finance, stockbroking and corporate finance, with 12 years specialising in the oil and gas industry.

Formerly CEO of Astley & Pearce Ltd., MMI Stockbrokers, and Smart Telecom Plc, Oisín was closely involved with the restructuring of Dana Petroleum Plc in the early 1990s. He was also a major supporter of Tullow Oil Plc in its early growth phase.

Oisín is both visionary and deeply practical in pursuing business goals on behalf of stakeholders. He recognises the importance of finding and developing talented people to achieve a clear set of objectives.



### **LORD CHRISTOPHER HASKINS OF SKIDBY** **CHAIR OF THE HUMBER LOCAL ENTERPRISE PARTNERSHIP**

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Lord Haskins is the former chairman of Northern Foods and Express Dairies, he was appointed chair of the Humber Local Enterprise Partnership and is currently a member of the Lords' 'Cabinet Office Equality and Reform Group Board'; Pro-Chancellor of the Open University and a non-executive Director of JSR Farms Ltd.

As a former Board member of Yorkshire Forward Regional Development Agency (1998-2008), he brings a wealth of experience in regional development and regeneration.

As well as chairing the LEP's Board meetings and representing the LEP in public, Lord Haskins also leads meetings with Ministers and is the LEP's voice in Whitehall and Parliament.



### **ALDERMAN VINCENT KEAVENY** **CITY OF LONDON CORPORATION & PARTNER,** **BAKER MCKENZIE LLP**

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Vincent Keaveny is a partner at international law firm, Baker & McKenzie LLP. He advises banks and companies throughout the UK and Europe on banking and finance matters. He is listed as a leading practitioner in securitisation by Chamber's, The International Who's Who of Capital Markets Lawyers and Legal 500, among others. In 2013, Mr Keaveny was elected to the City of London Corporation as Alderman for the Ward of Farringdon Within. He is currently Master of the City of London Solicitors' Company and is serving as President (2014/15) of the City of London Law Society.



### **JOHN MCGRANE** **DIRECTOR GENERAL,** **THE BRITISH IRISH CHAMBER OF COMMERCE**

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John McGrane is Director General of The British Irish Chamber of Commerce, a private sector organisation which he co-founded in 2011 to represent the interests of businesses with interests in the two islands and their economies. He is a retired financial services professional having completed a 40 year career with the Royal Bank of Scotland / Ulster Bank Group in Ireland. His career has spanned substantial initiatives in the enterprise and corporate sectors, both indigenous and foreign direct investment. He is Founder of NSI Technology, a tech startup which helps Not For Profits become Not For Losses. He is a Board Director at Dublin Chamber of Commerce and at The British Irish Chamber of Commerce and a number of charities. He retains active roles in the Cultural, Tourism and Trade Development sectors, having served on a number of related Boards and Government Taskforces.





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